January Membership Analysis Report GAT Constitutional Area 5 - China

GAT Area Leader: Wing-Kun Tam

July to January (7 months) Cumulative Results

	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
New Clubs	0	2	5	6	30
Cancelled Clubs	43	4	4	8	5
Charter Members	171	404	505	354	1,023
New Members	280	4,668	2,483	3,594	5,96
Drops	845	971	800	651	682
Net Gain	-152	4,764	2,743	3,741	6,71
		-	•	-	

January Only Results

	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
New Clubs	0	0	0	1	19
Cancelled Clubs	0	0	-3	0	-1
Charter Members	4	22	25	31	569
New Members	19	86	219	235	1,571
Drops	15	48	48	73	88
Net Gain	21	100	253	224	2,085

Quarter 3 Results

	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
New Clubs	0	0	3	2	22
Cancelled Clubs	2	6	-4	-3	0
Charter Members	50	57	182	142	678
New Members	43	1,465	1,007	1,699	2,013
Drops	355	362	281	315	265
Net Gain	-151	1,278	1,057	1,636	2,512

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July to January (7 months) Cumulative Results GAT Group A - Area 5-China

GAT Group Leader: Min Ma

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	9
Coun		Cancelled Clubs	5	1	3	4	4
		Charter Members	64	131	199	79	325
		New Members	32	1,888	489	853	3,384
		Dropped Members	193	233	245	228	148
		Net Gain	30	1,996	680	908	3,716
MD NA	Undistricted	New Clubs	0	1	5	6	3
		Cancelled Clubs	0	0	0	0	0
		Charter Members	9	42	135	166	90
		New Members	212	165	226	260	226
		Dropped Members	238	150	167	152	200
		Net Gain	13	90	213	293	144
GAT Group	Total	New Clubs	0	1	5	6	12
•		Cancelled Clubs	5	1	3	4	4
		Charter Members	73	173	334	245	415
		New Members	244	2,053	715	1,113	3,610
		Dropped Members	431	383	412	380	348
		Net Gain	43	2,086	893	1,201	3,860

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January Only Results GAT Group A - Area 5-China GAT Group Leader: Min Ma

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	9
Coun		Cancelled Clubs	0	0	-3	0	-1
		Charter Members	3	0	14	0	274
		New Members	0	34	46	15	1,214
		Dropped Members	7	3	15	25	24
		Net Gain	7	32	84	-9	1,476
MD NA	Undistricted	New Clubs	0	0	0	1	0
		Cancelled Clubs	0	0	0	0	0
		Charter Members	0	1	0	21	2
		New Members	18	4	16	21	34
		Dropped Members	5	7	7	18	9
		Net Gain	14	3	11	27	30
GAT Group	Total	New Clubs	0	0	0	1	9
•		Cancelled Club	0	0	-3	0	-1
		Charter Members	3	1	14	21	276
		New Members	18	38	62	36	1,248
		Dropped Members	12	10	22	43	33
		Net Gain	21	35	95	18	1,506

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Quarter 3 Results GAT Group A - Area 5-China

GAT Group Leader: Min Ma

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	9
Coun		Cancelled Clubs	0	4	-4	-3	-1
		Charter Members	28	4	43	30	281
		New Members	0	777	517	302	1,441
		Dropped Members	122	158	106	71	74
		Net Gain	-24	653	512	298	1,677
MD NA	Undistricted	New Clubs	0	0	3	1	1
		Cancelled Clubs	0	О	0	0	0
		Charter Members	0	4	76	25	29
		New Members	36	38	30	61	43
		Dropped Members	49	38	40	62	58
		Net Gain	-9	11	71	28	19
GAT Group	Total	New Clubs	0	0	3	1	10
•		Cancelled Club	0	4	-4	-3	-1
		Charter Members	28	8	119	55	310
		New Members	36	815	547	363	1,484
		Dropped Members	171	196	146	133	132
		Net Gain	-33	664	583	326	1,696

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July to January (7 months) Cumulative Results GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	9
Coun		Cancelled Clubs	9	3	0	3	0
		Charter Members	54	122	69	51	330
		New Members	24	1,358	660	924	1,073
		Dropped Members	265	182	159	76	173
		Net Gain	-147	1,461	685	1,003	1,384
GAT Group	Total	New Clubs	0	0	0	0	9
		Cancelled Clubs	9	3	0	3	0
		Charter Members	54	122	69	51	330
		New Members	24	1,358	660	924	1,073
		Dropped Members	265	182	159	76	173
		Net Gain	-147	1,461	685	1,003	1,384

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January Only Results GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	7
Coun		Cancelled Clubs	0	0	0	0	0
		Charter Members	0	20	9	1	207
		New Members	0	14	109	103	178
		Dropped Members	1	32	21	12	29
		Net Gain	0	29	111	101	366
GAT Group	Total	New Clubs	0	0	0	0	7
		Cancelled Club	0	0	0	0	0
		Charter Members	0	20	9	1	207
		New Members	0	14	109	103	178
		Dropped Members	1	32	21	12	29
		Net Gain	0	29	111	101	366

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Quarter 3 Results GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	7
Coun		Cancelled Clubs	-1	0	0	0	0
		Charter Members	8	33	26	33	221
		New Members	5	548	317	579	286
		Dropped Members	103	102	78	44	59
		Net Gain	-73	538	315	593	482
GAT Group	Total	New Clubs	0	0	0	0	7
		Cancelled Club	-1	0	0	0	0
		Charter Members	8	33	26	33	221
		New Members	5	548	317	579	286
		Dropped Members	103	102	78	44	59
		Net Gain	-73	538	315	593	482

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July to January (7 months) Cumulative Results GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	8
Coun		Cancelled Clubs	27	0	0	1	0
		Charter Members	44	85	90	58	251
		New Members	9	1,252	1,107	1,524	1,271
		Dropped Members	102	402	183	190	127
		Net Gain	-4	1,190	1,198	1,509	1,465
MD NA	Undistricted	New Clubs	0	1	0	0	1
		Cancelled Clubs	2	0	1	0	1
		Charter Members	0	24	12	0	25
		New Members	3	5	1	33	10
		Dropped Members	47	4	46	5	34
		Net Gain	-44	27	-33	28	2
GAT Group	Total	New Clubs	0	1	0	0	9
•		Cancelled Clubs	29	0	1	1	1
		Charter Members	44	109	102	58	276
		New Members	12	1,257	1,108	1,557	1,281
		Dropped Members	149	406	229	195	161
		Net Gain	-48	1,217	1,165	1,537	1,467

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January Only Results GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	3
Coun		Cancelled Clubs	0	0	0	0	0
		Charter Members	1	1	2	9	86
		New Members	0	34	47	75	136
		Dropped Members	2	6	5	17	16
		Net Gain	-1	36	46	85	213
MD NA	Undistricted	New Clubs	0	0	0	0	0
		Cancelled Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	1	0	1	21	9
		Dropped Members	0	0	0	1	10
		Net Gain	1	0	1	20	0
GAT Group	Total	New Clubs	0	0	0	0	3
•		Cancelled Club	0	0	0	0	0
		Charter Members	1	1	2	9	86
		New Members	1	34	48	96	145
		Dropped Members	2	6	5	18	26
		Net Gain	0	36	47	105	213

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Quarter 3 Results GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	5
Coun		Cancelled Clubs	1	1	0	0	0
		Charter Members	14	16	22	34	147
		New Members	1	100	140	730	234
		Dropped Members	41	40	57	133	45
		Net Gain	-6	98	139	675	353
MD NA	Undistricted	New Clubs	0	0	0	1	0
		Cancelled Clubs	2	1	0	0	1
		Charter Members	0	0	15	20	0
		New Members	1	2	3	27	9
		Dropped Members	40	24	0	5	29
		Net Gain	-39	-22	20	42	-19
GAT Group	Total	New Clubs	0	0	0	1	5
•		Cancelled Club	3	2	0	0	1
		Charter Members	14	16	37	54	147
		New Members	2	102	143	757	243
		Dropped Members	81	64	57	138	74
		Net Gain	-45	76	159	717	334

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